**Joins and Data Extract**

**Business Scenario:**

Rollin Ford, the regional manager of a retail chain, has to redesign distribution and production strategies. He wants to look at each state's profits along with the managers' names. He also wants to see the number of products returned by customers in each state. You have to combine the data that is stored across different tables and create a visualization to satisfy the above requirement. To enhance the performance, create an extract for this data source. Rollin wants refresh to happen incrementally based on the date.

* Which is the least profitable state?
* Customers from which state have returned the highest number of products?

**Overview:**

* Combine the Orders, Returns, and People tables
* Use inner join to combine Orders and People tables
* Use the left join between Orders and Returns table
* Create the required view
* Enable mark labels
* Create an incremental refresh extract using the order date field

**Answers:**

Based on the view, these are the answers to the questions in the problem statement:

* Which is the least profitable state?

Answer: **Texas**

* Customers from which state have returned the highest number of products?

Answer: **California**